



RAED SEWANI

BUSINESS STUDENT And PROFESSIONAL

CONTACT



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<https://www.raedsewaniresume.com>

EDUCATION

Wayne State University
Mike Ilitch School of Business
BS in Business Administration
May 2025

SKILLS

Project Management
Strategic Marketing
Effective Communication
Relationship Building
Problem Solving
Critical Thinking
Leadership
Negotiating
Microsoft Word Excel PowerPoint

ACTIVITIES

Volunteer lead
AKYSB Detroit

SUMMARY

Initiative-taking Business Management student with skills and experience in managing people, analyzing market and product trends, team building, relationship management, vendor management, and fiscal management. Excellent critical thinking, communication, and negotiation skills

WORK EXPERIENCE

Student Purchasing | *Stellantis* Jan 2024 – Present

- Research market conditions and evaluate twelve electrical vehicle battery suppliers for five future vehicles.
- Develop requests for quotes documents and compare quotes for seven suppliers for strategic sourcing.
- Negotiate prices with top three supplier for largest ROI.
- Partner with five members team to select the supplier.

Mortgage Loan Processor | *Lakeview Lending* Apr 2023 – Oct 2023

- Analyzed credit status and financial position for forty applicants.
- Conducted interviews to assess client's eligibility for loans or mortgages.
- Collaborated with clients to set up their needs and recommended suitable type of loans.
- Created repayment plans and completed seven loan contracts.

Mortgage Loan Officer | *Modern Mortgage Financial* Jan – Mar 2023

- Coordinated between branch manager and clients.
- Organized documentation for verification and underwriting
- Reviewed and approved all loan package documentation.
- Followed on referred business leads on time and drove three cases through to completion.
- Pursued new leads and moved two of them through the sales cycle.

Manager | *Kaku Sushi & Poke Restaurant*

July 2021 – Dec 2022